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SPECIAL REPORT:

The world's top 100 contractors

Intermat guide



Leading the way: the top 100 contractors

Position		Company name	Location	Turnover for the 2006	
2006	(2005)			D&Ri100	US\$
1	(3)	Penhall International Corp	CA, USA	174.0	↑
2	(2)	Brandenburg Industrial Services Co	IL, USA	155.0	↓
3	(1)	Manafort Brothers Incorporated	CT, USA	135.0	↓
4	(9)	D H Griffin Wrecking Co Inc	NC, USA	118.0	↑
5	(4)	Richard E Pierson Construction Company Inc	NJ, USA	106.0	↑
6	(11)	Cuddy Group	Neath, UK	89.4	↑
7	(8)	Detecsa	Madrid, SPAIN	75.7	↑
8	(-)	LVI Services Inc	NY, USA	72.6	
9	(12)	CST Environmental	CA, USA	65.0	↑
10	(14)	Nuprecon, Inc.	WA, USA	56.7	↑
11	(6)	Eurovia (VBU) GmbH	Maddeburg, GERMANY	50.1	↓
12	(14)	Murray Demolition Corp	Ontario, CANADA	49.2	↑
13	(13)	Testa Corp	MA, USA	49.0	↑
14	(101)	Cantieri Moderni Srl	Ranica, ITALY	44.1	↑
15	(-)	Priestly Demolition Inc	Ontario, CANADA	43.2	
16	(16)	Cherry Demolition	TX, USA	43.0	↑
17	(=27)	DSM Group	Birmingham, UK	42.7	↑
18	(-)	McMahon Services Australia Group	Dry Creek, AUSTRALIA	41.7	
19	(=21)	John F Hunt Demolition Ltd	Grays, UK	38.2	↑
20	(33)	Aegek SA	Holargos, GREECE	37.5	↑
=21	(-)	AF Decom AS	Oslo, NORWAY	37.0	
=21	(17)	North American Site Developers Inc	MA, USA	37.0	↓
23	(=19)	General Smontaggi Srl	Mosezzo, ITALY	36.4	↓
24	(-)	Beelen Sloopwerken BV	Nunspeet, NETHERLANDS	35.8	
25	(31)	Bierlein Companies Inc	MI, USA	35.4	↑
26	(19)	Brown & Mason Ltd	London, UK	34.7	↓
27	(7)	Mazzocchi Wrecking	NJ, USA	33.5	↓
28	(-)	Squibb & Davis (Demolition) Ltd	Barking, UK	33.1	
29	(35)	Kanto Construction Industry Co., Ltd	Ota Gnm, JAPAN	30.0	↑
30	(13)	Euro Dismantling Services Ltd	Sheffield, UK	29.8	↓
31	(24)	Cardem Demolition	Bischoheim, FRANCE	29.1	↓
32	(-)	Plant Reclamation	CA, USA	28.0	
33	(23)	Despe spa	Bergarmo, ITALY	27.4	↓
=34	(41)	Griffiths-McGee Demolition Co Ltd	Wembley, UK	25.0	↑
=34	(25)	Delair/Navarra	Yvrac, FRANCE	25.0	↓
=34	(=26)	Demco Inc	NY, USA	25.0	↓

Everybody loves rankings of the companies in their industry – especially if their company's included. Lindsay Gale reports on this year's ranking of the top one hundred demolition contractors from around the world

It is all change for the 2006 d&ri100 listing. Of the 100 companies qualifying for the d&ri100, 25 feature on the list for the first time, with the highest placed of these, LVI Services Inc, coming in at number 8. The top five has also changed order, with Penhall International taking the top slot away from Manafort Brothers, which is pushed into third place as a result of Brandenburg being one of the few companies to retain its 2005 place at number 2.

The total combined turnover of the 2006 d&ri100 companies >14

is US\$2,701 million, up some US\$325 million on the same figure last year. However, I feel it would be inappropriate to use this comparison to draw conclusions about the state of the industry because of the considerable number of new entrants to the list.

The top 50 contractors between them accounted for US\$2,074 million, 78% of the total d&ri100 turnover. The top 25 accounted for US\$1,494, or just over 55%.

Perhaps of more note is that of the 75 companies that were listed last year, 43 (58%) indicated growth, of varying degrees, in their turnover over the previous year, while only 28 (37%) showed a decline in turnover. This appears to suggest that the industry has generally been experiencing a degree of growth.

Where the 25 companies that no longer appear in the list are concerned, there are a number of reasons for this. The most common, unfortunately, is that they failed to respond to our repeated information requests and we were unable to obtain relevant financial information to update their data. There are a very few who's performance dipped substantially on their 2004 results, sufficient to remove them from the list, but generally these were companies towards the bottom of the d&ri100.

As was the case in 2005, the top half of the list is dominated by North American companies. The top five is all-US, with a total turnover of US\$703 million

Position	06	05	Company Name	Location	Turnover for the 2006 D&Ri100 US\$
=34	(29)		Kimmins Contracting Corp	FL, USA	25.0
=34	(31)		Potts & Callahan, Inc	MD, USA	25.0
39	(=53)		PSG-International AS	Zin, CZECH REPUBLIC	23.9
40	(-)		Cantillon Ltd	London, UK	22.7
41	(60)		Aman Environmental Construction Inc	CA, USA	22.0
42	(-)		McNicholas plc	London, UK	20.8
43	(84)		Adamo Demolition	MI, USA	20.5
44	(37)		Concrete Cutting & Breaking Co	MI, USA	20.0
45	(-)		O'Rourke Wrecking Company	OH, USA	18.9
46	(=47)		National Wrecking Company	IL, USA	18.5
47	(77)		Fortune Interior Dismantling	NJ, USA	18.0
48	(50)		Johannes Landwehr Abbruchunternehmen GmbH	Clarholz, GERMANY	16.7
49	(51)		Coleman Company Ltd	Birmingham, UK	16.5
50	(-)		Big Dog Demolition	GA, USA	16.0
51	(-)		R.W. Rhine	WA, USA	15.8
52	(47)		DDM Domontage BV	De Meern, NETHERLANDS	14.9
53	(-)		Balthasar Trinkl KG	Krailling, GERMANY	14.3
54	(78)		Wring Group Demolition	Bristol, UK	13.9
55	(-)		Pena Grading & Demolition	CA, USA	13.1
56	(=62)		Urayama Komuten, KK	Yokohama, JAPAN	12.9
=57	(28)		777 Demolition Ltd	London, UK	12.0
=57	(-)		Bianchi Industrial Services, LLC	NY, USA	12.0
=57	(=55)		Controlled Demolition Inc	MD, USA	12.0
=57	(=62)		Jet Demolition	Northcliff, SOUTH AFRICA	12.0
61	(=42)		TE Scudder Ltd	Wembley, UK	11.8
62	(57)		Yannuzzi Demolition & Recycling	NJ, USA	11.6
63	(51)		Viscotherm AG	Uster, SWITZERLAND	11.5
64	(58)		Greenspoon Specialty Contracting Ltd	Ontario, CANADA	11.4
65	(83)		Keanes Ltd	London, UK	10.1
66	(=66)		Gateway Demolition Corp	NY, USA	10.0
67	(=71)		Reclaims Demolition Ltd	Nottingham, UK	9.5
=68	(-)		CA De Groot	Alkmaar, NETHERLANDS	8.9
=68	(-)		Caruso Umweltservice GmbH	Grossposna, GERMANY	8.9
=68	(70)		E U R C O Inc	Vinkovci, CROATIA	8.9
71	(75)		Connell Bros Ltd	Manchester, UK	8.7
72	(34)		Hegarty Demolition	Dublin, IRELAND	8.6
73	(89)		Robles Service Group	TX, USA	8.5
=74	(-)		Bohuslav Mrozek	Olsi, CZECH REPUBLIC	8.3
=74	(-)		Entrepenad AB	Gothenburg, SWEDEN	8.3
=74	(65)		Rivners AB	Skogas, SWEDEN	8.3
77	(82)		Marto	Mitry Mory, FRANCE	7.9
78	(92)		LanceBox Ltd	Northfleet, UK	7.8
79	(=79)		Gregory Demolition Ltd	Brentford, UK	7.6
80	(=66)		Jean Harzheim GmbH & Co KG	Köln, GERMANY	7.4
81	(95)		Two Rivers Demolition Inc	CA, USA	7.2
82	(90)		Bilfinger Berger AG	Wiesbaden, GERMANY	7.0
83	(-)		Les Taylor Group	Peterhead, UK	6.9
=84	(102)		H Smith (Engineers) Ltd	Orpington, UK	6.6
=84	(44)		Hughes & Salvidge (Ports) Ltd	Portsmouth, UK	6.6
86	(=79)		Prodemo	Epinay-sur-Seine, FRANCE	6.3
87	(-)		Coronado Wrecking & Salvage Co Inc	NM, USA	6.2
=88	(96)		Albertini Scavi	Parona-Verona, ITALY	5.8
=88	(-)		ARC Abatement	TX, USA	5.8
=88	(-)		Central Environmental Services	FL, USA	5.8
91	(64)		ICONCO Inc	CA, USA	5.7
92	(76)		Midwest Steel & Alloy Corp	OH, USA	5.5
93	(=86)		Callaghan Demolition Ltd	Kingswood, UK	5.4
94	(=71)		Balfour Beatty / Major Projects	Surrey, UK	5.2
95	(91)		M & M Contracting of Texas	TX, USA	5.0
96	(94)		CDC Demolition Ltd	Woodbridge, UK	4.8
97	(-)		Olcese Construction Company	NV, USA	4.5
98	(=98)		Unno Kensetsu KK	Shizuoka, JAPAN	4.2
99	(88)		Loxley Dismantling Co Ltd	Normanton, UK	3.8
100	(=102)		Philpott Demolition & Recycling	Bunwell, UK	3.6

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Turnover performance on previous year: Up Static Down

Not here but should be?

If your company is not featured in this year's list but you believe it should be, or you have any other comments on the d&ri100 listing, then please contact the editor, Lindsay Gale.

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Demolition companies just outside the d&ri100

Position 06 (05)	Company Name	Location	Turnover for the 2006 D&Ri100 US\$
101 (-)	Dallas Contracting	TX, USA	3.4
102 (-)	THK GmbH	Hermisdorf, GERMANY	3.3
103 (-)	Maylarch Environmental Services	Eynsham, UK	3.1
104 (-)	CRS Demolition	KY, USA	3.0
105 (45)	Mercer Wrecking & Recycling Corporation	NJ, USA	2.1 ⬇
106 (107)	Skanska Construction Group Ltd	Rickmansworth, UK	1.9 ⬇
107 (=108)	Mustang Demolition	Naaldwijk, NETHERLANDS	1.7 ⬇
=108 (=86)	Aalco Wrecking Co Inc	MO, USA	1.6 ⬇
=108 (-)	ATL Demolition	Auckland, NEW ZEALAND	1.6

Turnover performance on previous year: ⬆ Up ⬇ Static ⬇ Down

(24% of the total **d&ri100** turnover of US\$2,732). Overall, 42 North American contractors have made it onto the list, with a combined turnover of US\$1,571.6 million (57.5% of the **d&ri100** total) and an average turnover of US\$ 37.4 million (almost twice the corresponding figure for their European counterparts). Three of these are Canadian, leaving 39 US contractors (two up from last year). Twenty-five of these US players are in the top 50 of the list, leaving just 14 in the bottom half.

The best performing Canadian contractor was Murray Demolition

Corp, at number 12, although it is closely followed by new entry Priestly Demolition at number 15, with a difference of US\$6 million between the two.

The first non-North American entry in the list is the UK's Cuddy Group, with a reported turnover of US\$89.4 million, and then follows a whole raft of European contractors. Overall, 52 European contractors made the listing, and in turn accounted for US\$1,082.4 million, or 39.6%, of the total. This confirms the often-stated view that European contractors are generally smaller, with the overall average turnover

standing at US\$20.8 million.

By a process of elimination, that leaves just nine contractors on the list from outside these two geographical areas, accounting for the final US\$88 million. This certainly suggests that there are many more out there that have failed to submit data for their activities – a matter we will attempt to address for next year's **d&ri100** listing.

Once again, I would like to thank all those who supplied information for this year's **d&ri100** and I would also like to encourage those who did not do so to submit data for next year.

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The top 25 European demolition companies at a glance

Position 06 (05)	Company name	Location	Turnover for the 2006 D&Ri 100 in US\$
6 (11)	Cuddy Group	Neath, UK	89.4
7 (8)	Detecsa	Madrid, SPAIN	75.7 ⬆
11 (6)	Eurovia (VBU) GmbH	Maddeburg, GERMANY	50.1 ⬇
14 (101)	Cantieri Moderni Srl	Ranica, ITALY	44.1 ⬆
17 (=27)	DSM Group	Birmingham, UK	42.7 ⬆
19 (=21)	John F Hunt Demolition Ltd	Grays, UK	38.2 ⬆
20 (33)	Aegek S.A.	Holargos, GREECE	37.5 ⬆
=21 (-)	AF Decom AS	Oslo, NORWAY	37
23 (=19)	General Smontaggi Srl	Mosezzo, ITALY	36.4 ⬇
24 (-)	Beelen Sloopwerken BV	Nunspeet, NETHERLANDS	35.8
26 (19)	Brown & Mason Ltd	London, UK	34.7 ⬇
28 (-)	Squibb & Davis (Demolition) Ltd	Barking, UK	33.1
30 (13)	Euro Dismantling Services Ltd	Sheffield, UK	29.8 ⬇
31 (24)	Cardem Demolition	Bischheim, FRANCE	29.1 ⬇
33 (23)	Despe spa	Bergamo, ITALY	27.4 ⬇
=34 (41)	Griffiths-McGee Demolition Co Ltd	Wembley, UK	25 ⬆
=34 (25)	Delair/Navarra	Yvrac, FRANCE	25 ⬇
39 (=53)	PSG-International A.S	Zin, CZECH REPUBLIC	23.9 ⬆
40 (-)	Cantillon Ltd	London, UK	22.7
42 (-)	McNicholas plc	London, UK	20.8
48 (50)	Johannes Landwehr Abbruchunternehmen GmbH	Clarholz, GERMANY	16.7 ⬆
50 (51)	Coleman Company Ltd	Birmingham, UK	16.5 ⬆
52 (47)	DDM Domontage B.V.	De Meern, NETHERLANDS	14.9 ⬇
53 (-)	Balthasar Trinkl KG	Krailling, GERMANY	14.3
54 (78)	Wring Group Demolition	Bristol, UK	13.9 ⬆

Turnover performance on previous year: ⬆ Up ⬇ Static ⬇ Down

sourcing the data:

This year *D&Ri* conducted the largest ever effort to contact as many demolition contractors around the world as possible, using both the full circulation of the magazine (digital and printed subscriptions) and a variety of other sources. I would like to thank all who responded.

If you did not respond, I would like to encourage you to do so next year. The greater the response, the more authoritative the **d&ri100** listing will be.

Where a company is included, the data relating to 2005 financial performance was either supplied the company itself or sourced through a variety of financial data resources.

D&Ri has endeavoured to ensure the accuracy of the information supplied by checks carried out on selected responses using these independent sources but, nevertheless, can accept no responsibility for any errors or omissions that may have occurred.

As part of the information gathering exercise, *D&Ri* included an on-line questionnaire about individual company data related to planned future expenditure and other industry related data. This will be collated in time for the next issue and a general analysis of the responses will be included in the May-June issue of *D&Ri*. **d&ri**



Calculating the figures

All turnover figures in currencies other than US dollars were converted using the official exchange rate as of Tuesday 7th March 2006.

The top 25 US demolition companies at a glance

Position 06	(05)	Company name	Location	Turnover for the 2006 D&Ri 100 in US\$	
1	(3)	Penhall International Corp	CA, USA	174	↑
2	(2)	Brandenburg Industrial Services Co	IL, USA	155	↓
3	(1)	Manafort Brothers Incorporated	CT, USA	135	↓
4	(9)	D H Griffin Wrecking Co Inc	NC, USA	118	↑
5	(4)	Richard E Pierson Construction Company Inc	NJ, USA	106	↑
8	(-)	LVI Services Inc	NY, USA	72.6	
9	(12)	CST Environmental	CA, USA	65	↑
10	(14)	Nuprecon Inc	WA, USA	56.7	↑
12	(14)	Murray Demolition Corp	Ontario, CANADA	49.2	↑
13	(13)	Testa Corp	MA, USA	49	↑
15	(-)	Priestly Demolition Inc	Ontario, CANADA	43.2	
16	(16)	Cherry Demolition	TX, USA	43	↑
=21	(17)	North American Site Developers Inc	MA, USA	37	↓
25	(31)	Bierlein Companies Inc	MI, USA	35.4	↑
32	(-)	Plant Reclamation	CA, USA	28	
=34 (=26)		Demco Inc	NY, USA	25	↓
=34	(29)	Kimmins Contracting Corp	FL, USA	25	○
38	(31)	Potts & Callahan Inc	MD, USA	25	↑
41	(60)	Aman Environmental Construction Inc	CA, USA	22	↑
43	(84)	Adamo Demolition	MI, USA	20.5	↑
44	(37)	Concrete Cutting & Breaking Co	MI, USA	20	○
45	(-)	O'Rourke Wrecking Company	OH, USA	18.9	
46	(=47)	National Wrecking Company	IL, USA	18.5	↑
47	(77)	Fortune Interior Dismantling	NJ, USA	18	↑
50	(-)	Big Dog Demolition	GA, USA	16	

Turnover performance on previous year: ↑ Up ○ Static ↓ Down



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